



BUILDING YOUR NETWORK IN THE COMMUNITY

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PURPOSE

- Who do you want to connect to?
- What can you offer, and do?
- Where are the best places to build your network?
- When should you start building your network?
- Why is building a network in the community important?
- How do you take the next step?



WHO DO YOU WANT TO CONNECT TO?

- Don't close yourself off
- Don't just look for those just like you
- Knowledge of the community
- Servant-Leaders
- Real conversation
- Transition from formal to informal
- Locally-based friendships





WHAT CAN YOU OFFER, AND DO?

- Don't hide who you are
- Don't hide what you do
- Learn how your work relates to others
- Offer a helping hand (always)
- Look for the “gaps”
- Don't just focus on your strengths
- Use the opportunity to overcome challenges





WHERE ARE THE BEST PLACES TO BUILD YOUR NETWORK?

- ASK!
- Connect locally on social media
- Meetup on Meetup
- Invest in yourself
- Civic groups WANT you!
- You're already a Chamber member!



Local Chamber of Commerce

Young Professional Groups



Giving Circles



Women's Networking Groups

Adult Recreation Leagues



Church Groups





WHEN SHOULD YOU START BUILDING YOUR NETWORK?

- Don't wait when you're "settled"
- Work does come first
- Work with your supervisor
- Look for evening, weekend opportunities
- There's always breakfast
- Don't overcommit (easier said than done)



WHY IS BUILDING YOUR NETWORK IN THE COMMUNITY IMPORTANT?

- How are you going to get better?
- Relationships are everything
- Build friendships
- Understand your residents
- Better connect with your work
- Develop critical skills

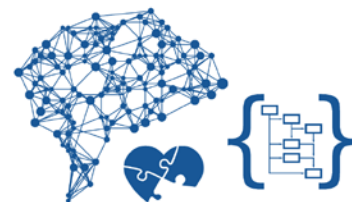
Top 10 skills

in 2020

1. Complex Problem Solving
2. Critical Thinking
3. Creativity
4. People Management
5. Coordinating with Others
6. Emotional Intelligence
7. Judgment and Decision Making
8. Service Orientation
9. Negotiation
10. Cognitive Flexibility

in 2015

1. Complex Problem Solving
2. Coordinating with Others
3. People Management
4. Critical Thinking
5. Negotiation
6. Quality Control
7. Service Orientation
8. Judgment and Decision Making
9. Active Listening
10. Creativity





HOW DO YOU TAKE THE NEXT STEP?

- Reach out for information
- Don't pick just one opportunity
- Let them know in advance
- Find a “partner”
- Attend
- Speak up, and sign up



QUESTION & COMMENTS

Thank You!

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